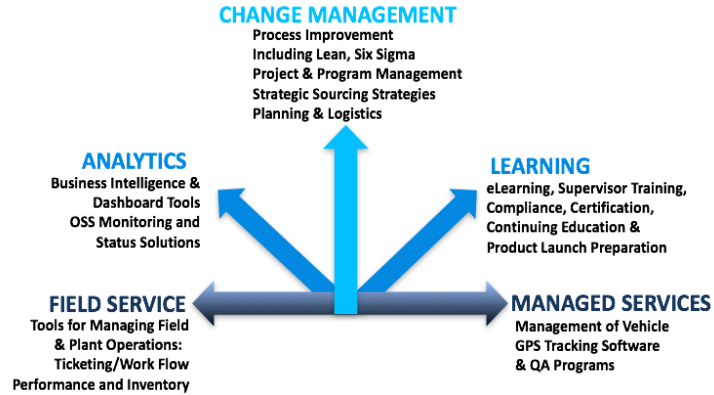




opXL Enterprise LLC

opXL Enterprise Services

*While the world focuses on the Internet of Things,
We believe in developing the Internet of People*



Principals:

Anne Marx | President

Anne.Marx@opXLEnterprise.com

Cell: 303.324.6029

Tom Gorman | General Manager

Tom.Gorman@opXL.net

Cell: 303.502.4982

Address:

PO Box 630318

Highlands Ranch, Colorado 80163

<http://www.opXLEnterprise.com>

Main: 720.668.9936

Status: WBENC-Certified WBE,

EDWOSB, SDVOSB,

City & County of Denver SBE, WBE

DBE, EBE and ACDBE



DUNS: 080562730

CAGE#: 7TFJ0

NAIC Codes:

- 541611 - Admin & General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services
- 541614 - Process, Physical Distribution & Logistics Consulting
- 541618 - Other Management Consulting Services
- 611420 - Computer Training
- 611430 - Professional and Mgmt Development Training
- 611519 - Other Technical and Trade Schools
- 611710 - Educational Support Services
- 511210 - Software Publishers
- 512110 - Motion Picture and Video Production
- 517919 - All Other Telecommunications
- 519130 - Internet Publishing and Broadcasting
- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541513 - Computer Facilities Management Services
- 541519 - Computer Software Installation Services

Our Consulting Services & Solutions Enable People to:

- **Successfully Navigate Change**
- **Interact with Technology**
- **Operate in Complex Environments and**
- **Supervise Effectively**

opXL Enterprise:

- **A Small Company with Big Company Capability**
- **Consultants with Deep Experience**
- **Data Driven**
- **Passionately Objective**

opXL Enterprise is a WBENC certified, EDWOSB and disabled veteran-owned technology consulting powerhouse based in Colorado with national reach. Using unique strategies, we assist clients from government to Fortune 50 to small business settings in **driving change targeted to create operational excellence**. Our experience is with distributed work forces, process improvement (Lean, Six Sigma), business process analytics, big data, program and process management and strategic sourcing. We can evaluate, streamline, automate, train, and measure your existing operation or recommend and implement new solutions.

opXL Enterprise products automate your complex business environment with specialties in Workforce Management (ForceSeer), real time performance reporting with a social media feel (Field Day) and custom, immersive 3D learning programs (Learning Systems).



Representative Project Results

Background	Effort	Result
<i>Business Process Analytics</i> <i>Change Management</i> Engineering organization Fortune 100 company	Objective: Reduce Mean time to Repair by 5% in 12 months <ul style="list-style-type: none"> Data Analytics Solve legacy issues Cross-functional, structured problem-solving 	25% improvement in 9 months \$65K/month savings
<i>Process Improvement</i> <i>Change Management</i> Services provider	Objective: Relaunch Automated Workforce Mgmt Tool <ul style="list-style-type: none"> Assess system effectiveness and utilization Process improvements to capacity management & scheduling 	Improved organization structure Increased tool effectiveness 25% Overtime reduction
<i>Program Management</i> <i>Process Development</i> Fortune 100 company	Objective: Network Certification and for increased Internet speed <ul style="list-style-type: none"> RFP, source and manage 90+ contractors in NY and Hawaii Test and certify 1800 nodes and managed expenditures of \$24M+ 	Achieved 150% of plan on schedule and on budget From “worst to first” in plant readiness
<i>Program & Project Mgmt</i> Construction organization Fortune 100 company	Objective: Manage HFC and fiber network upgrades to 1Ghz, FTTx <ul style="list-style-type: none"> Program to track, manage and report performance Lead collaboration & handoffs between stakeholder orgs PM 7000 miles of construction, budget of \$48M project 	Under budget Ahead of schedule Additional scope added and completed
<i>Business Process Analytics</i> <i>Change Management</i> Commercial Fortune 100 company	Objective: Revenue improvement through reduced install lead times <ul style="list-style-type: none"> Provided process and data analysis Led implementation of workflow and communication improvements in challenging urban/union market Implement Lean/Six Sigma methods 	50% faster billing \$5M annual revenue improvement
<i>Process Improvement</i> <i>Change Management</i> Fortune 50 company	Objective: SAP Process & utilization improvement <ul style="list-style-type: none"> Identified process improvement input from 250 HR professionals Provided opportunities for automation Documented HR processes and roles ownership Led cross-functional process team to reduce error rate 	Recommendations to save \$5M annually Reduced error rate by 65%
<i>Process Improvement</i> <i>Change Management</i> 1.5B Healthcare Company	Objective: Manufacturing operation process improvement <ul style="list-style-type: none"> Assessed mail centers, data entry, print and mailing processes Led organizations from outsourced solution to internal provider 	\$450K savings Identified \$7M in savings opportunities
<i>Strategic Sourcing</i> <i>Process Improvement</i> Procurement organization Fortune 150 company	Objective: Efficiency improvement and risk minimization <ul style="list-style-type: none"> Reengineered procurement strategy and tactics for \$8B annual spend Led a team to achieve \$92M savings in one year Streamlined requirements and decreased cycle time by 85% on low risk procurements 	\$92M savings Decreased cycle time by 85%
<i>Lean Manufacturing</i> Equipment repair provider	Objective: Implement Lean methods in factory repair center <ul style="list-style-type: none"> Implemented cellular manufacturing processes Improved materials processes, i.e. implementation of Plan for Every Part (PFEP), Kanban, Supermarkets, structured material delivery routes Established visual workplace including morning huddles, hourly reporting by cells, etc. 	\$10 million per year reduction in organizational spending
<i>Lean Manufacturing</i> Equipment manufacturer	Objective: Implement Lean methods <ul style="list-style-type: none"> Conducted training on lean methods and facilitated Kaizen events Implemented Total Productive Maintenance including Overall Equipment Effectiveness (OEE) to monitor progress Maximized machine runtimes using Single Minute Exchange of Die (SMED) Implemented Workplace Organization methods (5S) Improved quality via Poka-Yoke methods (error-proofing) and root cause analysis 	\$3M per year in factory spending Reduced cycle time by 50-80% across the factory Reduced DPMO by 70%

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